**BRENDAN P. SULLIVAN**

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**Graduate Lecturer**

Northeastern University, Boston, MA

College of Professional Studies 2009-present

* Teach *Negotiation, Mediation and Facilitation* to graduate students in the Master in Science of [Corporate and Organizational Communication](http://www.cps.neu.edu/degree-programs/graduate/masters-degrees/masters-corporate-organizational-communication.php) program and *Negotiation Skills* to undergraduates.

**Adjunct Professor, Division of Continuing Education**

Massasoit Community College, Brockton, MA 1996-present

* Teach Business and Communications courses in evening division.
  + - *Negotiating*: elective course in dispute resolution. Designed course to be core requirement within Certificate Program in Dispute Resolution.
    - *Speech Communications*: required course in Public Speaking.
* Member, Dispute Resolution Committee: Appointed by Vice President of the college. Board members actively plan Certificate Program in Dispute Resolution.

**Assistant Clerk-Magistrate**

Superior Court, Commonwealth of Massachusetts, Brockton, MA 1993-2011

**Manager of Administration**

Massachusetts State Lottery Commission, Braintree, MA 1985-1991

Senior Lottery official. Served as management-level administrator in areas of personnel and public relations.

**Education:**

**Boston College, Carroll Graduate School of Management Chestnut Hill, MA**

**Master of Business Administration**

**Fairfield University Fairfield, CT**

**Master of Arts in Communication**

Graduate Program in Political and Corporate Communication

**University of Massachusetts-Boston Boston, MA**

**Bachelor of Science in Education**

Double major: Education and Political Science

Brendan Sullivan is a Graduate Lecturer at Northeastern University. He teaches Negotiation, Mediation and Facilitation, an elective course for the Master’s degree in the College of Professional Studies, as well as other courses in Negotiation and Dispute Resolution. Since 1996, Mr. Sullivan has been an adjunct faculty instructor at Massasoit Community College, where he developed the first course in Negotiating, a component of the Dispute Resolution Program. Drawing upon his experience as spokesperson and public relations official at the Massachusetts State Lottery, having delivered over one hundred speeches on behalf of the agency, Mr. Sullivan also teaches the required course in Speech Communication at Massasoit.

In 1993, Mr. Sullivan was appointed an Assistant Clerk-Magistrate in the Superior Court of MA. In this capacity, he facilitated the disposition of criminal cases (plea bargains) and civil complaints (settlements) where possible. He is a member of the Association for Conflict Management. He has been recognized for his achievements with a yearly biographical entry in

Who’s Who in America since 2002.

