

Curriculum Vitae

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JUDITH A. HALL

Psychology Department, 125 NI
Northeastern University
Boston, MA 02115
(617) 373-3790, 3076
FAX: 373-8714
Email: j.hall@neu.edu

Date and Place of Birth: October 4, 1946; Washington, DC

Education: 1967 B.A. Harvard College (History)
1976 Ph.D. Harvard University, Department of
Psychology and Social Relations (Social
Psychology)

Postdoctoral Training: Research Fellowship

1980-1982 Fellow, Interdisciplinary Programs in Health, Harvard School
of Public Health

Academic Appointments

1976-1980 Assistant Professor, Department of Psychology,
The Johns Hopkins University
1980-1983 Lecturer, Department of Psychology and Social Relations,
Harvard University
1983-1985 Lecturer, Department of Behavioral Sciences, Harvard School
of Public Health
1984-1985 Lecturer, Department of Psychology, Tufts University
1984-1986 Assistant Professor, Department of Social Medicine and
Health Policy, Harvard Medical School
1986-1991 Lecturer, Department of Social Medicine and Health Policy,
Harvard Medical School
1986-1989 Assistant Professor, Department of Psychology, Northeastern
University
1989-1992 Associate Professor, Department of Psychology, Northeastern
University
1992-2011 Professor, Department of Psychology, Northeastern
University
2011- University Distinguished Professor of Psychology,
Northeastern University

Other Professional Appointments

- 1980-1984 Associate, Department of Health Services Administration,
The Johns Hopkins University School of Hygiene and
Public Health
- 1984-1988 Member, Institute for Health Research, Harvard School of
Public Health

Awards and Honors

- 1972-1975 National Science Foundation Graduate Fellowship
- 1983- Fellow, American Psychological Association (Divisions 8, 35,
and 38)
- 1990- Fellow, American Psychological Society
- 1997-2000 Distinguished Professor, College of Arts & Sciences,
Northeastern University
- 2009- Fellow, Society of Experimental Social Psychology
- 2016-14 Listed as “Highly Cited” by ISI Thomson “Highly Cited”
Website (isihighlycited.com), in category “Social Sciences,
General” (among top 300 or so authors internationally)
- 2011- University Distinguished Professor, Northeastern
University
- 2016 h-factor (calculated by Google scholar): 79

Research Support

- 1975-1976 National Science Foundation Doctoral Dissertation Grant
(\$800)
- 1976-1977 NIMH Small Grant (\$7,000 direct costs)
- 1976-1980 Biomedical Research Support Grants (NIH), The Johns
Hopkins University (\$12,000)
- 1983-1984 NIMH Research Grant (Co-PI with D. Roter, “Task Versus
Socioemotional Behaviors of Physicians”) (\$180,000 direct
costs)
- 1985-1986 Grant from the Division of Health Policy, Research, and
Education of Harvard University (\$3,000)
- 1986-1987 Grant from the Institute for Health Research, Harvard School
of Public Health (\$30,000)
- 1988-1991 NIMH Research Grant (Co-PI with D. Roter, “Improving
Psychosocial Problem Address in Primary Care”) (\$625,000
direct costs)
- 1989-1990 Biomedical Research Support Grant (NIH), Northeastern
University (\$2,000)
- 1989-1990 Research and Scholarship Development Fund Grant,
Northeastern University (\$5,600)

- 1992 Agency for Health Care Policy and Research Grant, “Modeling the Health Status-Satisfaction Correlation” (\$93,000 direct costs)
- 1993-1995 National Science Foundation Grant, “Gender, Dominance, and Nonverbal Behavior” (\$60,000 direct costs)
- 1997-2000 National Science Foundation Grant, “Status/Dominance and Motivational Effects on Nonverbal Sensitivity and Smiling” (\$142,310 direct costs)
- 2010-2012 Agency for Healthcare Research and Quality, “Test of Accurate Perception of Patients’ Affect: Development and Validation” (\$196,286 direct costs)
- 2010-2012 Stemmler Fund of the National Board of Medical Examiners, “Test of Accurate Perception of Patients’ Affect: Development and Validation” (\$70,000 direct costs, subaward)
- 2013-2016 Patient-Centered Outcomes Research Institute, “Effectiveness of DECIDE in Patient-Provider Communication: Therapeutic Alliance and Care Continuation” (\$172,339 direct costs, subaward)
- 2016-2019 National Science Foundation Grant, “Testing the State and Trait Accuracy Model: Links Between Accuracy of Judging Affect and Accuracy of Judging Traits” (\$80,626 direct costs, co-PI)

Editor in Chief

- 1992-1996 *Journal of Nonverbal Behavior*
- 1999-2002 *Patient Education and Counseling*

Associate Editor

- 2004- *Journal of Nonverbal Behavior*

Editorial Boards

- 1979-1984 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
- 1987-1989 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
- 1980-1983 *Social Psychology Quarterly*
- 1985-1986 *Journal of Personality and Social Psychology: Personality Processes and Individual Differences*
- 1986-1988 *Review of Personality and Social Psychology*
- 1988-1991 *Journal of Nonverbal Behavior*
- 1989-1991 *Communication Monographs*
- 1994-1998 *Women’s Health: Research on Gender, Behavior, and Policy*
- 1996-1998 *International Journal of Psychiatry in Medicine*
- 1997-2004 *Journal of Nonverbal Behavior*

2004-	<i>Emotion</i>
2006- 2012	<i>Social Issues and Policy Review</i>
2008-	<i>Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes</i>
2009-2010	<i>Psychological Science</i>
2012-2014	<i>Journal of Personality and Social Psychology: Attitudes and Social Cognition</i>

Review Panels

1989-1993	Member, Health Services Developmental Grants Review Subcommittee, National Center for Health Services Research and Health Care Technology Assessment (NCHSR) (now AHCPR)
1993-1995, 2002	Member, Review Panel for NSF Graduate Fellowships
1995-1998	Member, Review Panel, NSF Social Psychology Grants
2003	Ad hoc member, NIMH Social/Personality Panel
2003, 2005	NIMH NRSA Pre/Postdoctoral Panel
2009	NIH Challenge Grants, Stage I Reviewer
2009-2010	Ad hoc member, NIH Psychosocial Risk and Disease Processes panel

Memberships in Professional Societies

American Psychological Association (Fellow in Div. 8, Div. 35, and Div. 38)
Fellow, Society for Personality and Social Psychology
Fellow, Society of Experimental Social Psychology
Fellow, Association for Psychological Science
European Association for Communication in Healthcare

Major Research Interests

1. Social-personality psychology
2. Nonverbal behavior (group and individual differences)
3. Social psychology of medical care; health communication
4. Sex differences and sex roles

Bibliography follows, in two sections:

Social Psychology

Health Services, Health Psychology, and Medical Care

Bibliography
PART I: Social Psychology

NOTE: Publications in health services, health psychology, and medical care are listed in PART II. J. A. Hall was named J. H. Koivumaki from 1966 to 1975.

Articles: Social Psychology

1. Scherer, K. R., Koivumaki, J., and Rosenthal, R. (1972). Minimal cues in the vocal communication of affect: Judging emotions from content-masked speech. *Journal of Psycholinguistic Research*, 1, 269-285.

Articles, Social Psychology (continued)

2. Scherer, K. R., Rosenthal, R., and Koivumaki, J. (1972). Mediating interpersonal expectancies via vocal cues: Differential speech intensity as a means of social influence. *European Journal of Social Psychology*, 2, 163-176.
3. Uno, Y., Koivumaki, J. H., and Rosenthal, R. (1972). Unintended experimenter behavior as evaluated by Japanese and American observers. *Journal of Social Psychology*, 88, 91-106.
4. Koivumaki, J. H. (Winter 1975). "Body language taught here": Critique of popular books on nonverbal communication. *Journal of Communication*, 25, 26-30.
5. Zuckerman, M., Lipets, M. S., Koivumaki, J. H., & Rosenthal, R. (1975). Encoding and decoding nonverbal cues of emotion. *Journal of Personality and Social Psychology*, 32, 1068-1076.
6. Taylor, S. E., & Koivumaki, J. H. (1976). The perception of self and others: Acquaintanceship, affect, and actor-observer differences. *Journal of Personality and Social Psychology*, 33, 403-408.
7. Hall, J. A., & Taylor, S. E. (1976). When love is blind: Maintaining idealized images of one's spouse. *Human Relations*, 29, 751-61.
8. Zuckerman, M., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1976). Encoding and decoding of spontaneous and posed facial expressions. *Journal of Personality and Social Psychology*, 34, 966-77.
9. Scherer, K. R., Scherer, U., Hall, J. A., & Rosenthal, R. (1977). Differential attribution of personality based on multi-channel presentation of verbal and nonverbal cues. *Psychological Research*, 39, 221-47.
10. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1977). Nonverbal skills in the classroom. *Theory Into Practice*, 16, 162-66.

Articles: Social Psychology (continued)

11. Hall, J. A. (1978). Gender effects in decoding nonverbal cues. *Psychological Bulletin*, 85, 845-57.
12. Rosenthal, R., Hall, J. A., & Zuckerman, M. (1978). The relative equivalence of encoders in studies of nonverbal encoding and decoding. *Environmental Psychology and Nonverbal Behavior*, 2, 161-66.
13. Zuckerman, M., DeFrank, R. S., Hall, J. A., & Rosenthal, R. (1978). Accuracy of nonverbal communication as determinant of interpersonal expectancy effects. *Environmental Psychology and Nonverbal Behavior*, 2, 206-14.
14. Thomas, C., Hall, J. A., Miller, F. D., Dewhirst, J. R., Fine, G. A., Taylor, M., & Rosnow, R. (1979). Evaluation apprehension, social desirability, and the interpretation of test correlations. *Social Behavior and Personality*, 7, 193-7.
15. DiMatteo, M. R., & Hall, J. A. (1979). Nonverbal decoding skill and attention to nonverbal cues: A research note. *Environmental Psychology and Nonverbal Behavior*, 3, 188-92.
16. Zuckerman, M., DeFrank, R. S., Hall, J. A., Larrance, D. T., & Rosenthal, R. (1979). Facial and vocal cues of deception and honesty. *Journal of Experimental Social Psychology*, 15, 378-96.
17. Zuckerman, M., Larrance, D. T., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1979). Posed and spontaneous decoding and encoding of facial and vocal cues of emotion. *Journal of Personality*, 47, 712-33.
18. Hall, J. A. (1980). Voice tone and persuasion. *Journal of Personality and Social Psychology*, 38, 924-34.
19. Hall, J. A., & Halberstadt, A. G. (1980). Masculinity and femininity in children: Development of the Children's Personal Attributes Questionnaire. *Developmental Psychology*, 16, 270-80.
20. Hall, J. A. (1980). Gender differences in sending and judging nonverbal emotional cues. *Evaluation in Education*, 4, 71-2.
21. Halberstadt, A. G., & Hall, J. A. (1980). Who's getting the message? Children's nonverbal skill and their evaluation by teachers. *Developmental Psychology*, 16, 564-73.
22. Hall, J. A., & Halberstadt, A. G. (1981). Sex roles and nonverbal communication skills. *Sex Roles*, 7, 273-87.

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23. Rosenthal, R., & Hall, J. A. (1981). Critical values of Z for combining independent probabilities. *Replications in Social Psychology, 1*, 1-6.
24. Hall, J. A., & Braunwald, K. G. (1981). Gender cues in conversations. *Journal of Personality and Social Psychology, 40*, 99-110.
25. Hall, J. A., Braunwald, K. G., & Mroz, B. J. (1982). Gender, affect, and influence in a teaching situation. *Journal of Personality and Social Psychology, 43*, 270-80.
26. Taylor, M. C., & Hall, J. A. (1982). Psychological androgyny: Theories, methods, and conclusions. *Psychological Bulletin, 92*, 347-66.
27. Hall, J. A., Mroz, B. J., & Braunwald, K. G. (1983). Expression of affect and locus of control. *Journal of Personality and Social Psychology, 45*, 156-162.
28. Hall, J. A., Aist, M. B., & Pike, K. M. (1983). Nonverbal behavior and person description in men's and women's prose. *Journal of Nonverbal Behavior, 7*, 213-222.
29. Rand, C. S., & Hall, J. A. (1983). Sex differences in self-perceived attractiveness. *Social Psychology Quarterly, 46*, 359-363.
30. Stier, D. S., & Hall, J. A. (1984). Gender differences in touch: An empirical and theoretical review. *Journal of Personality and Social Psychology, 47*, 440-59.
31. Boden, L. I., Hall, J. A., Levenstein, C., & Punnett, L. (1984). The effectiveness of union-management health and safety committees: A study based on survey, interview, and OSHA data. *Journal of Occupational Medicine, 26*, 829-834.
32. Hall, J. A., & Taylor, M. C. (1985). Psychological androgyny and the masculinity X femininity interaction. *Journal of Personality and Social Psychology, 49*, 429-435.
33. Hall, J. A., & Veccia, E. M. (1990). More "touching" observations: New insights on men, women, and interpersonal touch. *Journal of Personality and Social Psychology, 59*, 1155-1162.
34. Hall, J. A., & Rosenthal, R. (1991). Testing for moderator variables in meta-analysis: Issues and methods. *Communication Monographs, 58*, 437-448.
35. Hall, J. A., & Halberstadt, A. G. (1994). "Subordination" and sensitivity to nonverbal cues: A study of married working women. *Sex Roles, 31*, 149-165.
36. Briton, N. J., & Hall, J. A. (1995). Gender-based expectancies and observer judgments of smiling. *Journal of Nonverbal Behavior, 19*, 49-65.

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37. Briton, N. J., & Hall, J. A. (1995). Beliefs about female and male nonverbal communication. *Sex Roles, 32*, 79-90.
38. Hall, J. A., & Rosenthal, R. (1995). Interpreting and evaluating meta-analysis. *Evaluation & the Health Professions, 18*, 393-407.
39. Hall, J. A. (1996). Touch, status, and gender at professional meetings. *Journal of Nonverbal Behavior, 20*, 23-44.
40. Hall, J. A., Halberstadt, A. G., & O'Brien, C. E. (1997). "Subordination" and nonverbal sensitivity: A study and synthesis of findings based on trait measures. *Sex Roles, 37*, 295-317.
41. Hall, J. A., & Friedman, G. B. (1999). Status, gender, and nonverbal behavior: A study of structured interactions between employees of a company. *Personality and Social Psychology Bulletin, 25*, 1082-1091.
42. Hall, J. A., & Carter, J. D. (1999). Gender-stereotype accuracy as an individual difference. *Journal of Personality and Social Psychology, 77*, 350-359.
43. Hall, J. A., Carter, J. D., & Horgan, T. G. (2001). Status roles and recall of nonverbal cues. *Journal of Nonverbal Behavior, 25*, 79-100.
44. Hall, J. A., Carter, J. D., Jimenez, M. C., Frost, N. A., & Smith LeBeau, L. (2002). Smiling and relative status in news photographs. *Journal of Social Psychology, 142*, 500-510.
45. Murphy, N. A., Hall, J. A., & Smith LeBeau, L. (2001). Who's smart? Beliefs about the expression of intelligence in social behavior. *Representative Research in Social Psychology, 25*, 34-42.
46. Hall, J. A., Smith LeBeau, L., Gordon Reinoso, J., & Thayer, F. (2001). Status, gender, and nonverbal behavior in candid and posed photographs: A study of conversations between university employees. *Sex Roles, 44*, 677-691.
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48. Hall, J. A., Horgan, T. G., & Carter, J. D. (2002). Assigned and felt status in relation to observer-coded and participant-reported smiling. *Journal of Nonverbal Behavior, 26*, 63-81.
49. Murphy, N. A., Hall, J. A., & Colvin, C. R. (2003). Accurate intelligence

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- assessments in social interaction: Mediators and gender effects. *Journal of Personality*, 71, 465-493.
50. Schmid Mast, M., & Hall, J. A. (2003). Anybody can be a boss but only certain people make good subordinates: Behavioral impacts of striving for dominance and dominance aversion. *Journal of Personality*, 71, 871-891.
51. Horgan, T. G., Schmid Mast, M., Hall, J. A., & Carter, J. D. (2004). Gender differences in memory for the appearance of others. *Personality and Social Psychology Bulletin*, 30, 185-196.
52. Hall, J. A., & Horgan, T. G. (2003). Happy affect and smiling: Is their relation moderated by interpersonal power? *Emotion*, 3, 303-309.
53. Schmid Mast, M., Hall, J. A., Murphy, N. A., & Colvin, C. R. (2003). Judging assertiveness. *Facta Universitatis*, 2, 731-744.
54. Schmid Mast, M., & Hall, J. A. (2004). When is dominance related to smiling? Assigned dominance, dominance preference, trait dominance, and gender as moderators. *Sex Roles*, 50, 387-399.
55. Hall, J. A., & Matsumoto, D. (2004). Sex differences in judgments of multiple emotions from facial expressions. *Emotion*, 4, 201-206.
56. Schmid Mast, M., & Hall, J. A. (2004). Who is the boss and who is not? Accuracy of judging status. *Journal of Nonverbal Behavior*, 28, 145-165.
57. Rosip, J. C., & Hall, J. A. (2004). Knowledge of nonverbal cues, gender, and nonverbal decoding accuracy. *Journal of Nonverbal Behavior*, 28, 267-286.
58. Carney, D. R., Hall, J. A., & Smith LeBeau, L. (2005). Beliefs about the nonverbal expression of social power. *Journal of Nonverbal Behavior*, 29, 105-123.
59. Hall, J. A., Rosip, J. C., Smith LeBeau, L., Horgan, T. G., & Carter, J. D. (2006). Attributing the sources of accuracy in unequal-power dyadic communication: Who is better and why? *Journal of Experimental Social Psychology*, 42, 18-27.
60. Hall, J. A., Coats, E. J., & Smith LeBeau, L. (2005). Nonverbal behavior and the vertical dimension of social relations: A meta-analysis. *Psychological Bulletin*, 131, 898-924.
61. Hall, J. A. (2006). Nonverbal behavior, status, and gender: How do we understand their relations? *Psychology of Women Quarterly*, 30, 384-391.

Articles: Social Psychology (continued)

62. Schmid Mast, M., & Hall, J. A. (2006). Women's advantage at remembering others' appearance: A systematic look at the why and when of a gender difference. *Personality and Social Psychology Bulletin*, 32, 353-364.
63. Schmid Mast, M., Hall, J. A., & Ickes, W. (2006). Inferring power-relevant thoughts and feelings in others: A signal detection analysis. *European Journal of Social Psychology*, 36, 469-478.
64. Hall, J. A., Murphy, N. A., & Carney, D. R. (2006). On the varieties of asymmetrical dependency: Feelings, motives, behavior, and accuracy in a dyadic interaction. *European Journal of Social Psychology*, 36, 583-599.
65. Carter, J. D., Hall, J. A., Carney, D. R., & Rosip, J. C. (2006). Individual differences in the acceptance of stereotyping. *Journal of Research in Personality*, 40, 1103-1118.
66. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2006). Recall of nonverbal cues: Exploring a new definition of interpersonal sensitivity. *Journal of Nonverbal Behavior*, 30, 141-155.
67. Carney, D. R., Colvin, C. R., & Hall, J. A. (2007). A thin-slice approach to accuracy of first impressions. *Journal of Research in Personality*, 41, 1054-1072.
68. Hall, J. A., & Schmid Mast, M. (2007). Sources of accuracy in the empathic accuracy paradigm. *Emotion*, 7, 438-446.
69. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2007). Nonverbal self-accuracy in interpersonal interaction. *Personality and Social Psychology Bulletin*, 33, 1675-1685.
70. Hall, J. A., & Schmid Mast, M. (2008). Are women always more interpersonally sensitive than men? Impact of content domain and motivation. *Personality and Social Psychology Bulletin*, 34, 144-155.
71. Carter, J. D., & Hall, J. A. (2008). Individual differences in the accuracy of detecting social covariations: Ecological sensitivity. *Journal of Research in Personality*, 42, 439-455.
72. Schmid Mast, M., Hall, J. A., & Schmid, P. C. (2010). Wanting to be boss and wanting to be subordinate: Effects on performance motivation. *Journal of Applied Social Psychology*, 40, 458-472.
73. Andrzejewski, S. A., Hall, J. A., & Salib, E. R. (2009). Anti-Semitism and identification of Jewish group membership from photographs. *Journal of Nonverbal Behavior*

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Behavior, 33, 47-58.

74. Hall, J. A., Andrzejewski, S. A., Murphy, N. A., Schmid Mast, M., & Feinstein, B. (2008). Accuracy of judging others' traits and states: Comparing mean levels across tests. *Journal of Research in Personality*, 42, 1476-1489.
75. Hall, J. A., Andrzejewski, S. A., & Yopchick, J. E. (2009). Psychosocial correlates of interpersonal sensitivity: A meta-analysis. *Journal of Nonverbal Behavior*, 33, 149-180.
76. Hall, J. A., Blanch, D. C., Horgan, T. G., Murphy, N. A., Rosip, J. C., & Schmid Mast, M. (2009). Motivation and interpersonal sensitivity: Does it matter how hard you try? *Motivation and Emotion*, 33, 291-302.
77. Schmid Mast, M., Jonas, K., & Hall, J. A. (2009). Give a person power and he or she will show interpersonal sensitivity: The phenomenon and its why and when. *Journal of Personality and Social Psychology*, 97, 835-850.
78. Hall, J. A., Gunnery, S. D., & Andrzejewski, S. A. (2011). Nonverbal emotion displays, communication modality, and the judgment of personality. *Journal of Research in Personality*, 45, 77-83.
79. Murphy, N. A., & Hall, J. A. (2011). Intelligence and nonverbal sensitivity: A meta-analysis. *Intelligence*, 39, 54-63.
80. Bänziger, T., Scherer, K. R., Hall, J. A., & Rosenthal, R. (2011). Introducing the MiniPONS: A short multichannel version of the Profile of Nonverbal Sensitivity (PONS). *Journal of Nonverbal Behavior*, 35, 189-204.
81. Hall, J. A., & Colvin, C. R. (2011). On making a thriving field even better: Acknowledging the past and looking to the future. *Psychological Inquiry*, 22, 193-199.
82. Gunnery, S. D., Hall, J. A., & Ruben, M. A. (2012). The deliberate Duchenne smile: Individual differences in expressive control. *Journal of Nonverbal Behavior*, 37, 29-41.
83. Zuckerman, M., Silberman, J., & Hall, J. A. (2013). The relation between intelligence and religiosity: A meta-analysis and some proposed explanations. *Personality and Social Psychology Review*, 17, 325-354.
84. Gunnery, S. D., & Hall, J. A. (2014). The Duchenne smile and persuasion. *Journal of Nonverbal Behavior*, 38, 181-194.
85. Ruben, M. A., & Hall, J. A. (2013). "I know your pain": Proximal and distal

Articles: Social Psychology (continued)

- predictors of pain detection accuracy. *Personality and Social Psychology Bulletin*, 39, 1346-1358.
86. Hall, J. A., Verghis, P., Stockton, W., & Goh, J. X. (2014). It takes just 120 seconds: Predicting satisfaction in technical support calls. *Psychology and Marketing*, 31, 500-508.
87. Ruben, M. A., Hill, K. M., & Hall, J. A. (2014). How women's sexual orientation guides accuracy of interpersonal judgements of other women. *Cognition & Emotion*, 28, 1512-1521.
88. Hall, J. A., Schmid Mast, M., & Latu, I. (2015). The vertical dimension of social relations and accurate interpersonal perception: A meta-analysis. *Journal of Nonverbal Behavior*, 39, 131-163.
89. Ruben, M. A., Hall, J. A., & Schmid Mast, M. (2015). Smiling in a job interview: When less is more. *Journal of Social Psychology*, 155, 107-126.
90. Murphy, N. A., Hall, J. A., Schmid Mast, M., Ruben, M. A., Frauendorfer, D., Blanch-Hartigan, D., Roter, D. L., & Nguyen, L. (2015). Reliability and validity of nonverbal thin slices in social interactions. *Personality and Social Psychology Bulletin*, 41, 199-213.
91. Goh, J. X., & Hall, J. A. (2015). Nonverbal and verbal expressions of men's sexism in mixed-gender interactions. *Sex Roles*, 72, 252-261.
92. Hall, J. A., Goh, J. X., Schmid Mast, M., & Hagedorn, C. (2016). Individual differences in accurately assessing personality from text. *Journal of Personality*.
93. Goh, J. X., Rad, A., & Hall, J. A. (in press). Bias and accuracy in judging sexism in mixed-gender social interactions. *Group Processes and Interpersonal Relations*.
94. Murphy, N. A., Schmid Mast, M., & Hall, J. A. (in press). Nonverbal self-accuracy: Individual differences in knowing one's own social interaction behavior. *Personality and Individual Differences*.
95. Hall, J. A., Gunnery, S. D., Letzring, T., Carney, D. R., & Colvin, C. R. (in press). Accuracy of judging affect and accuracy of judging personality: How and when are they related? *Journal of Personality*.
96. Zuckerman, M., Li, C., & Hall, J. A. (in press). When men and women differ in self-esteem and when they don't: A meta-analysis. *Journal of Research in Personality*.

Articles: Social Psychology (continued)

97. Goh, J. X., Hall, J. A., & Rosenthal, R. (in press). Mini meta-analysis of your own studies: Some arguments on why and a primer on how. *Social and Personality Psychology Compass*.
98. Goh, J. X., Schlegel, K., Tignor, S. M., & Hall, J. A. (2016). Who is interested in personality? The Interest in Personality Scale and its correlates. *Personality and Individual Differences*, 101, 185-191.

Chapters in Books/Encyclopedia Entries: Social Psychology

1. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1977). The Profile of Nonverbal Sensitivity. In P. McReynolds (Ed.), *Advances in psychological assessment*, vol. 4. San Francisco: Jossey-Bass.
2. Rosenthal, R., Hall, J. A., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1979). The PONS test: Measuring sensitivity to nonverbal cues. In S. Weitz (Ed.), *Nonverbal communication: Readings with commentary*, 2nd ed. New York: Oxford University Press.
3. Rosenthal, R., Hall, J. A., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1979). Measuring sensitivity to non-verbal communication: The PONS test. In A. Wolfgang (Ed.), *Nonverbal behavior: Applications and cross-cultural implications*. New York: Academic Press.
4. Hall, J. A. (1979). Gender, gender roles, and nonverbal communication skills. In R. Rosenthal (Ed.), *Skill in nonverbal communication: Individual differences* (pp. 32-67). Cambridge, MA: Oelgeschlager, Gunn & Hain.
5. Hall, J. A. (1980). Gender differences in nonverbal communication skills. In R. Rosenthal (Ed.), *Quantitative assessment of research domains*. San Francisco: Jossey-Bass.
6. Green, B. F., & Hall, J. A. (1984). Quantitative methods for literature reviews. *Annual Review of Psychology*, 35, Palo Alto: Annual Reviews, Inc.
7. Hall, J. A. (1985). Male and female nonverbal behavior. In A. W. Siegman and S. Feldstein (Eds.), *Multichannel integrations of nonverbal behavior*. Hillsdale, NJ: Erlbaum.
8. Hall, J. A., & Halberstadt, A. G. (1986). Smiling and gazing. In J. S. Hyde and M. Linn (Eds.), *The psychology of gender: Advances through meta-analysis*. Baltimore: Johns Hopkins University Press.

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9. Hall, J. A. (1987). On explaining gender differences: The case of nonverbal communication. In P. Shaver and C. Hendrick (Eds.), *Review of Personality and Social Psychology*, Vol. 6. Beverly Hills: Sage Publications.
10. Hall, J. A., & Veccia, E. M. (1992). Touch asymmetry between the sexes. In C. Ridgeway (Ed.), *Gender, interaction, and inequality* (pp. 81-96). New York: Springer-Verlag.
11. Hall, J. A., Tickle-Degnen, L., Rosenthal, R., & Mosteller, F. (1993). Hypotheses and problems in research synthesis. In L. V. Hedges and H. Cooper (Eds.), *Handbook of Research Synthesis* (pp. 17-28). New York: Russell Sage.
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NOTE: This c.v. does not list conference presentations and posters, invited talks, submitted articles, works in progress, or agencies or journals for which ad hoc reviewing is done.