

STEPHEN G. HARKINS

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University Address: Department of Psychology
Northeastern University
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Education: B.A. 1970 University of Texas, Austin, English
M.A. 1972 University of Missouri, Social Psychology
Ph.D. 1975 University of Missouri, Social Psychology

Employment:

1998-2007 Chair
1989- Professor, Northeastern University
1983-1988 Associate Professor, Northeastern University
1981-1982 Visiting Assistant Professor, Ohio State University
1977-1982 Assistant Professor, Northeastern University
1975-1977 Postdoctoral Research Associate, Ohio State University

Grant Support:

1976-1977 National Science Foundation, BNS 76-19629, Theory of social impact. Co-principal investigator (with B. Latane). \$74,000.
1977-1978 Northeastern University Biomedical Science Support Grant, The effects of group presence on performance and persuasability. \$650.
1979-1980 National Science Foundation, BNS 79-13753, Group Size and persuasion: Magnification and diffusion effects. (Co-principal investigator, R. Petty). \$35,000.
1980-1982 Office of Naval Research, Increasing productivity through social structure. Co-principal investigator (with B. Latane and K. Williams). \$12,000 per year.

- 1985-1986 Northeastern University, RSDF, Self-evaluation and performance. \$3,666.
- 1987-1988 Northeastern University Biomedical Science Support Grant, Social loafing revisited (with K. Szymanski). \$400.
- 1998-2007 National Institute of Mental Health, 5T32 MH 19729, Training Basic Researchers, with emphasis on minorities, Departmental Training Grant. Principal Investigator. \$200,000 per year.
- 2012-2015 Army Research Institute, The Effect of Threat on Task Performance: Testing the Threat-Induced Potentiation of Prepotent Responses Model. Principal Investigator. \$575,681.

Awards:

- 1980 Socio-Psychological Prize, American Association for the Advancement of Science. B. Latane, S. Harkins, and K. Williams.
- 1982 Elected to Society of Experimental Social Psychology
- 2003 Fellow, Society of Personality and Social Psychology
- 2009 Charter Fellow, Midwestern Psychological Association
- 2009 Fellow, Society of Experimental Social Psychology

Publications:

- Becker, L.A., Wright, D., Kelley, D., Harkins, S., Majcher, L., & Lammers, B. (1973). The effect of sodium pentobarbital on attraction in the albino rat. *Animal Learning and Behavior, 1*, 77-80.
- Harkins, S., Becker, L.A. & Wright, D. (1974). Gregariousness and aggression in wild and domestic rats. *Bulletin of the Psychonomic Society, 4*, 119-121.
- Becker, L.A., & Harkins, S. (1975). The effects of food deprivation on food sharing and attraction in the white rat. *Personality and Social Psychology Bulletin, 1*, 605-611.
- Harkins, S., Becker, L.A., & Stonner, D. (1975). Extraversion-introversion and the effects of favorability and set size on impression formation. *Bulletin of the Psychonomic Society, 5*, 300-302.

- Harkins, S., & Geen, R. (1975). Discriminability and criterion differences between extraverts and introverts during vigilance. *Journal of Research in Personality*, 9, 335-340.
- Quarty, M., Keats, J., & Harkins, S. (1975). Prejudice and criteria for identification of ethnic photographs. *Journal of Personality and Social Psychology*, 32, 449-454.
- Harvey, J.H., Harkins, S., & Kagehiro, D. (1976). Cognitive tuning and the attribution of causality. *Journal of Personality and Social Psychology*, 34, 708-715.
- Latane, B., & Harkins, W. (1976). Cross-modality matches suggest anticipated stage fright a multiplicative function of audience size and status. *Perception and Psychophysics*, 20, 482-488.
- Harkins, S., Harvey, J., Keithly, L. & Bull, M. (1977). Cognitive tuning, encoding, and the attribution of causality. *Memory and Cognition*, 5, 561-565.
- Petty, R., Harkins, S., Williams, K., & Latane, B. (1977). The effects of group size on cognitive effort and evaluation. *Personality and Social Psychology Bulletin*, 3, 579-582.
- Petty, R., Williams, K., Harkins, S., and Latane, B. (1977). Social inhibition of helping oneself: Bystander response to a cheeseburger. *Personality and Social Psychology Bulletin*, 3, 575-578.
- Wells, G., Petty, R., Harkins, S., Kagehiro, D., & Harvey, J.H. (1977). Anticipated discussion of interpretation eliminates actor-observer differences in the attribution of causality. *Sociometry*, 40, 247-253.
- Gange, J., Geen, R., & Harkins, S. (1979). Autonomic differences between extraverts and introverts during vigilance. *Psychophysiology*, 16, 392-397.
- Harkins, S., & Becker, L. (1979). A perspective theory interpretation of the attitude-behavior relationship. *Journal of Experimental Social Psychology*, 15, 197-208.
- Latane, B., Williams, K., & Harkins, S. (1979). Many hands make light the work: The causes and consequences of social loafing. *Journal of Personality and Social Psychology*, 37, 822-832.
- Latane, B., Williams, K., & Harkins, S. (1979). Social loafing. *Psychology Today*, October.
- Petty, R., Harkins, S., & Williams, K. (1980). The effects of diffusion of cognitive effort on attitudes: An information processing view. *Journal of Personality and Social Psychology*, 38, 81-92.
- Harkins, S., Latane, B., & Williams, K. (1980). Social loafing: Allocating effort or taking it easy? *Journal of Experimental Social Psychology*, 16, 456-465.

- Cacioppo, J., Harkins, S., & Petty, R. (1981). The nature of attitudes and cognitive responses and their relationships to behavior. In R. Petty, T. Ostrom, & T. Brock (Eds.), *Cognitive Responses in Persuasion: A Text in Attitude Change*. Hillsdale, New Jersey: Erlbaum.
- Harkins, S., & Petty, R. (1981). The effects of source magnification of cognitive effort on attitudes: An information processing view. *Journal of Personality and Social Psychology*, *40*, 401-413.
- Harkins, S., & Petty, R. (1981). Distraction and multiple source effects in persuasion. *Personality and Social Psychology Bulletin*, *7*, 627-635.
- Williams, K., Harkins, S., & Latane, B. (1981). Identifiability as a deterrent to social loafing: Two cheering experiments. *Journal of Personality and Social Psychology*, *40*, 303-311.
- Harkins, S., & Petty, R. (1982). The effects of task difficulty and task uniqueness on social loafing. *Journal of Personality and Social Psychology*, *43*, 1214-1229.
- Harkins, S., & Petty, R. (1983). Multiple source and multiple target effects in persuasion. In P. Paulus (Ed.), *Basic Group Processes*. New York: Springer-Verlag.
- Petty, R., Cacioppo, J., & Harkins, S. (1983). The effects of group size on cognitive effort and persuasion. In A. Hare et al. (Eds.), *Small Groups*. London: John Wiley.
- Harkins, S. & Jackson, J. (1985). The role of evaluation in eliminating social loafing. *Personality and Social Psychology Bulletin*, *11*, 457-465.
- Jackson, J.M. & Harkins, S. (1985). Equity in effort: An explanation of the social loafing effect. *Journal of Personality and Social Psychology*, *49*, 1199-1206.
- Brickner, M., Harkins, S., & Ostrom, T. (1986). The effects of personal involvement: Thought provoking implications for social loafing. *Journal of Personality and Social Psychology*, *51*, 763-769.
- Harkins, S. (1987). Social facilitation and social loafing. *Journal of Experimental Social Psychology*, *23*, 1-18.
- Harkins, S. & Petty, R. (1987). Information utility and the multiple source effect. *Journal of Personality and Social Psychology*, *52*, 260-268.
- Harkins, S. & Szymanski, K. (1987). Social facilitation and social loafing: New wine in old bottles. In C. Hendrick (Ed.), *Review of Personality and Social Psychology*, (Vol. 9, pp. 167-188). Beverly Hills, CA: Sage.
- Szymanski, K. & Harkins, S. (1987). Social loafing and self-evaluation with a social standard. *Journal of Personality and Social Psychology*, *53*, 891-897.

- Bartis, S., Szymanski, K., & Harkins, S. (1988). Evaluation of performance: A two-edged knife. *Personality and Social Psychology Bulletin, 14*, 242-251.
- Harkins, S. (1988). Procrustes at work. *Contemporary Psychology, 33*, 32-33.
- Harkins, S. & Szymanski, K. (1988). Social loafing and self-evaluation with an objective standard. *Journal of Experimental Social Psychology, 24*, 354-365.
- Harkins, S. & Szymanski, K. (1989). Social loafing and group evaluation. *Journal of Personality and Social Psychology, 56*, 934-941.
- Harkins, S. (1990). People in groups: Is teamwork always best. In R.J. Brown (Ed.), *How groups work*. New York: Marshall Cavendish.
- Harkins, S. (1991). Group research (broadly construed): Hale and hearty. *Contemporary Psychology, 36*, 307-308.
- Szymanski, K. & Harkins, S. (1992). Self-evaluation and creativity. *Personality and Social Psychology Bulletin, 18*, 259-265.
- Fox, J., Levin, J. & Harkins, S. (1993). *Fundamentals of Behavioral Statistics*. New York: Harper/Collins.
- Szymanski, K. & Harkins, S. (1993). The effect of experimenter evaluation on self-evaluation within the social loafing paradigm. *Journal of Experimental Social Psychology, 29*, 268-286.
- Harkins, S. (1994). Theory in social psychology. *Contemporary Psychology, 39*, 1025-1026.
- White, P. & Harkins, S. (1994). Race of source effects in the elaboration likelihood model. *Journal of Personality and Social Psychology, 67*, 790-807.
- White, P., Kjelgaard, M., & Harkins, S. (1995). Testing the contribution of self-evaluation to goal-setting effects. *Journal of Personality and Social Psychology, 9*, 69-79.
- Harkins, S. (1997). Smilla's sense of persuasion. *Contemporary Psychology, 42*, 593-594.
- Harkins, S. & Latane, B. (1998). Population and political participation. *Group Dynamics, 2*, 192-207.
- Harkins, S. & Lowe, M. (2000). The effects of self-set goals on task performance. *Journal of Applied Social Psychology, 30*, 1-40.

- Harkins, S., White, P. & Utman, C. (2000). The role of internal and external sources of evaluation in motivating task performance. *Personality and Social Psychology Bulletin*, 26, 100-117.
- Szymanski, K., Fleishman, J., & Harkins, S. (2000). The contribution of the potential for evaluation to coercion effects. *Group Processes and Intergroup Relations*, 3, 269-283.
- Harkins, S. (2000). The potency of the potential for experimenter and self-evaluation in motivating task performance. *Basic and Applied Social Psychology*, 22, 277-289.
- Harkins, S. (Ed.) (2001a). *Multiple perspectives on the effects of evaluation on performance: Toward an integration*. Norwell, MA: Kluwer Academic Publishers.
- Harkins, S. (2001b). The role of task complexity and sources and criteria of evaluation in motivating task performance. In S. Harkins (Ed.), *Multiple perspectives on the effects of evaluation on performance: Toward an integration*. Norwell, MA: Kluwer Academic Publishers.
- Harkins, S. (2001c). The three-variable model: From Occam's razor to the black box. In S. Harkins (Ed.), *Multiple perspectives on the effects of evaluation on performance: Toward an integration*. Norwell, MA: Kluwer Academic Publishers.
- Harkins, S. (2001d). Social influence effects on task performance: The ascendancy of social evaluation over self-evaluation. In J. Forgas and K. Williams (Eds.), *Social influence: Direct and indirect processes*. Philadelphia, PA: Psychology Press.
- Williams, K., Harkins, S., & Karau, S. (2003). Group performance. In M. Hogg and Cooper, J. (Eds.) *Handbook of Social Psychology*. United Kingdom: Sage.
- Harkins, S. (2006). Mere Effort as the mediator of the evaluation-performance relationship. *Journal of Personality and Social Psychology*, 91, 436-455.
- Jamieson, J. & Harkins, S. (2007). Mere effort and stereotype threat effects. *Journal of Personality and Social Psychology*, 93, 544-564.
- McFall, S., Jamieson, J. & Harkins, S. (2009). Testing the mere effort account of the evaluation-performance relationship. *Journal of Personality and Social Psychology*, 96, 135-154.
- Jamieson, J. & Harkins, S. (2009). The effect of stereotype threat on the solving of quantitative GRE problems: A mere effort interpretation. *Personality and Social Psychology Bulletin*, 35, 1301-1314.
- Jamieson, J., Harkins, S. & Williams, K. (2010). Need-threat motivates performance after ostracism. *Personality and Social Psychology Bulletin*, 36, 690-702.

- Jamieson, J., & Harkins, S. (2010). Evaluation is necessary to produce stereotype threat performance effects. *Social Influence*, 5, 75-86.
- Jamieson, J. P., & Harkins, S. G. (2011). The intervening task method: Implications for measuring mediation. *Personality and Social Psychology Bulletin*, 37, 652-661.
- Jamieson, J. P., & Harkins, S. G. (2012). Distinguishing between the effects of stereotype priming and stereotype threat on math performance. *Group Processes and Intergroup Relations*, 15, 291-304.
- Seitchik, A. E., Jamieson, J. P., & Harkins, S. G. (2014). Reading between the lines: Subtle stereotype threat cues can motivate performance. *Social Influence*, 9, 52-68.
- Seitchik, A. E., & Harkins, S. G. (2014). The effects of nonconscious and conscious goals on performance. *Basic and Applied Social Psychology*, 36, 99-110.
- Huber, M. E., Seitchik, A. E., Brown, A. J., Sternad, D., & Harkins, S. G. (2015). The Effect of Stereotype Threat on Performance of a Rhythmic Motor Skill. *Journal of Experimental Psychology: Human Perception and Performance*, 41, 525-541.
- Seitchik, A. E., & Harkins, S. G. (2015). Stereotype threat, mental arithmetic, and the mere effort account. *Journal of Experimental Social Psychology*, 61, 19-30.
- Brown, A. J., & Harkins, S. G. (in press). Threat does not make the mind wander: Reconsidering the effect of stereotype threat on mind-wandering. *Motivation Science*.
- Harkins, S. G., Williams, K. D., & Burger, J. (Eds.) (in press). *Oxford Handbook of Social Influence*. New York, NY: Oxford University Press.
- Seitchik, A. E., Brown, A. J., & Harkins, S. G. (in press). Social Facilitation: Using the molecular to inform the molar. To appear in S. G. Harkins, K. D. Williams, & J. Burger (Eds.), *Oxford Handbook of social influence*. New York, NY: Oxford University Press.

Papers presented:

- Harkins, S., Majcher, L., Lammers, B., Kelley, D., Wright, D., & Becker, L.A. (May, 1972). The effect of nembutal on attraction in the albino rat. Midwestern Psychological Association, Cleveland.
- Harkins, S., Becker, L.A., & Wright, D. (May, 1973). A comparison of social behavior in wild and domestic *rattus norvegicus*. Midwestern Psychological Association, Chicago.
- Becker, L.A., & Harkins, S. (May, 1974). Attitude behavior discrepancy: Now you see it, now you don't. Midwestern Psychological Association, Chicago.

- Harkins, S., & Geen, R. (May, 1974). A signal detection approach to extraversion-introversion and vigilance. Midwestern Psychological Association, Chicago.
- Quarty, M., Stonner, D., & Harkins, S. (May, 1974). Dissonance, reactance and arousal. Midwestern Psychological Association, Chicago.
- Becker, L.A., & Harkins, S. (August, 1974). An application of perspective theory to the attitude-behavior problem. American Psychological Association, New Orleans.
- Harkins, S., & Becker, L.A. (May, 1975). Extraversion and the effects of evaluative polarity and activity on likeability ratings. Midwestern Psychological Association, Chicago.
- Harkins, S., & Latane, B. (May, 1976). Cross-modality matching of brightness and social tension. Midwestern Psychological Association, Chicago.
- Kagehiro, D., Harkins, S., & Harvey, J. (May, 1976). Cognitive tuning and attribution. Midwestern Psychological Association, Chicago.
- Latane, B., Williams, K., & Harkins, S. (November, 1976). Some cheering experiments. Psychonomic Society, St. Louis.
- Harkins, S., Williams, K. & Latane, B. (May, 1977). The effects of group size and identifiability on individual effort. Midwestern Psychological Association, Chicago.
- Keithly, L., Harkins, S., Bull, M., & Harvey, J. (May, 1977). Cognitive tuning, encoding, and the attribution of causality. Midwestern Psychological Association, Chicago.
- Williams, K., Petty, R., Harkins, S., & Latane, B. (May, 1977). The presence of others inhibits helping oneself to rewards. Midwestern Psychological Association, Chicago.
- Harkins, S., Williams, K., & Latane, B. (May, 1978). The effects of being summed over on individual effort. Midwestern Psychological Association, Chicago.
- Harkins, S., & Becker, L.A. (August, 1978). A new perspective on the attitude-behavior relationship. American Psychological Association, Toronto.
- Harkins, S., & Petty, R. (August, 1979). The effects of number of speakers and number of arguments on persuasion. American Psychological Association, New York.
- Harkins, S., & Latane, B. (May, 1980). Social loafing and the Massachusetts town meeting. Midwestern Psychological Association.
- Harkins, S., & Latane, B. (August, 1980). Population and political participation. American Psychological Association, Montreal.

- Harkins, S., & Petty, R. (August, 1980). An information processing approach to multiple source effects in persuasion. American Psychological Association, Montreal.
- Harkins, S. (May, 1981). Sources and targets of persuasion. Midwestern Psychological Association, Detroit; invited paper.
- Harkins, S. (June, 1981). The effects of task difficulty and task responsibility on social loafing. First International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Harkins, S. (October, 1981). The role of intrinsic motivation in eliminating social loafing. Ohio State Social Psychology Colloquium Series.
- Jackson, J., Harkins, S., & Latane, B. (May, 1982). The role of within and across group comparability in eliminating social loafing. Midwestern Psychological Association, Minneapolis.
- Harkins, S. (June, 1982). Boundary conditions for social loafing. Second International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Harkins, S., & Petty, R. (August, 1982). The effects of identifiability and task uniqueness on social loafing. American Psychological Association, Washington, D.C.
- Jackson, J., Harkins, S. & Scarlett, S. (May, 1983). Co-performer's intended effort and social loafing. Midwestern Psychological Association, Chicago.
- Harkins, S. (July, 1983). Social loafing and social facilitation. Third international Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Brickner, M., Harkins, S., & Ostrom, T. (May, 1984). Personal involvement: Thought provoking implications for social loafing. Midwestern Psychological Association, Chicago.
- Harkins, S. & Szymanski, K. (May, 1984). Partner evaluation as a means of eliminating social loafing. Midwestern Psychological Association, Chicago.
- Harkins, S. (June, 1984). Evaluation and performance. Fourth International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Harkins, S. & Szymanski, K. (August, 1984). Social loafing: More cells for social facilitation. American Psychological Association, Toronto.
- Harkins, S. Social loafing. (April, 1985). New England Social Psychological Association, University of Connecticut; invited paper.

- Szymanski, K. & Harkins, S. (May, 1985). Self evaluation and performance. Midwestern Psychological Association, Chicago.
- Harkins, S. (November, 1985). Social loafing and social facilitation: Evaluation and performance. Brandeis Psychology Department Colloquium Series.
- Szymanski, K. & Harkins, S. (May, 1986). Task difficulty and social loafing. Midwestern Psychological Association, Chicago.
- Harkins, S. (June, 1986). Sources of evaluation. Sixth International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Harkins, S. (March, 1987). Social loafing and evaluation. University of Colorado at Colorado Springs Psychology Department Colloquium Series.
- Szymanski, K. & Harkins, S. (May, 1987). The effect of group evaluation on social loafing. Midwestern Psychological Association, Chicago.
- Harkins, S. (June, 1987). Social loafing and group evaluation. Seventh International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Szymanski, K. & Harkins, S. (August, 1987). Effects of self-evaluation on social loafing. American Psychological Association, New York.
- Harkins, S., & Szymanski, K. (October, 1987). Social loafing and evaluation. In M. Leippe (Chair), *New Perspectives on Group Processes*. Symposium conducted at the Conference of Applied Experimental Psychology, Garden City, New York.
- Szymanski, K. & Harkins, S. (May, 1988). Why two is not more than one: The potency of multiple sources in social loafing. Midwestern Psychological Association, Chicago.
- Szymanski, K. & Harkins, S. (May, 1989). The effects of experimenter evaluation on self-evaluation in the social loafing paradigm. Midwestern Psychological Association, Chicago.
- Harkins, S. (June, 1989). Social loafing and self-evaluation: VIII. Ninth International Conference on Social Processes in Small Groups. Nag's Head Conference Center, North Carolina.
- Harkins, S. (October, 1989). Social loafing and social facilitation. Boston University Psychology Department Colloquium Series.
- Harkins, S. (November, 1989). Social loafing and evaluation. Harvard University Social Psychology Area Colloquium Series.

- Harkins, S. & Szymanski, K. (May, 1990). The effect of doubling signal density on the self-evaluation effect in the social loafing paradigm. Midwestern Psychological Association, Chicago.
- Szymanski, K. & Harkins, S. (May, 1990). The effect of self-evaluation on creativity. Midwestern Psychological Association, Chicago.
- White, P. & Harkins, S. (August, 1990). Social loafing, self-evaluation, and goal-setting. American Psychological Association, Boston.
- Bernstein, M., White, P., & Harkins, S. (June, 1991). The effect of goal difficulty on social loafing and self-evaluation. American Psychological Society, Washington, D.C.
- Harkins, S. (March, 1991). Self-evaluation, social loafing and creativity. Social/Developmental Colloquium Series, Brandeis University.
- Harkins, S. (October, 1991). Social loafing and self-evaluation. New England Social Psychological Association, Williams College, Williamstown, MA, invited talk.
- White, P., & Harkins, S. (June, 1991). Cue effects of race in the ELM paradigm. American Psychological Society, Washington, D.C.
- Utman, C., White, P. & Harkins, S. (April, 1992). The effects of stringent goals on social loafing. Eastern Psychological Association, Boston.
- White, P. & Harkins, S. (May, 1992). Race as a simple cue in the Elaboration Likelihood Model. Midwestern Psychological Association, Chicago.
- White, P. & Harkins, S. (April, 1993). The effects of distraction on the Black Source Effect. Midwestern Psychological Association, Chicago.
- Harkins, S. (June, 1993). Goal-setting and self-evaluation. Thirteenth International Conference on Groups. Nag's Head Conference Center, Florida.
- Lowe, M. & Harkins, S. (May, 1994). The effects of external evaluation and self-set goals on performance. Midwestern Psychological Association, Chicago.
- Utman, C. & Harkins, S. (May, 1994). Acceptance of performance standards: The effects of perceptions of criterion stringency. Midwestern Psychological Association, Chicago.
- Utman, C. & Harkins, S. (June, 1994). The effect of participation in goal-setting on performance. American Psychological Society, Washington, D.C.
- Utman, C. & Harkins, S. (April, 1995). Goal difficulty and comparison group similarity effects on the use of difficult goals as a means of self-evaluation. Eastern

Psychological Association, Boston.

- Lowe, M. & Harkins, S. (May, 1995). The role of self-evaluation in producing goal-setting effects. Midwestern Psychological Association, Chicago.
- Utman, C. & Harkins, S. (July, 1995). Informational presentation of goals: Effects on performance under external and self-evaluation. American Psychological Society, New York.
- Lowe, M. & Harkins, S. (May, 1996). The effect of prior experience on self-set goals. Midwestern Psychological Association, Chicago.
- Utman, C. & Harkins, S. (May, 1996). The effect of ego-involvement on the use of goals in self-evaluation. Midwestern Psychological Association, Chicago.
- Harkins, S. (May, 1998). Multiple perspectives on the effects of evaluation on performance: Toward an integration. Organizer, Invited symposium. Midwestern Psychological Association, Chicago.
- Harkins, S. (May, 1998). The role of sources and criteria of evaluation in motivating task performance. Presenter, invited symposium. Midwestern Psychological Association, Chicago.
- Harkins, S. (March, 2000). Social influences effects on task performance: The ascendancy of social evaluation over self-evaluation. Sydney Symposium of Social Psychology, Sydney, Australia.
- Jamieson, J., & Harkins, S. (January, 2006). Mere Effort and Stereotype Threat Effects. Poster presented at the annual meeting of the Society of Personality and Social Psychology at Palm Springs, CA.
- Jamieson, J., & Harkins, S. (January, 2007). Distinguishing between Mere Effort and Drive Theory. Poster presented at the annual meeting of the Society of Personality and Social Psychology at Memphis, TN.
- Jamieson, J. P., & Harkins, S. (February, 2008). The effect of stereotype threat on the solving of quantitative GRE problems: A mere effort interpretation. In *Graduate student symposium: Outstanding research award addresses*. Symposium conducted at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, New Mexico.
- Harkins, S., & Jamieson, S. (May, 2009). Mere effort and stereotype threat. Invited paper presented at Midwestern Psychological Association meeting, Chicago.

- Harkins, S., & Jamieson, S. (October, 2009). A mere effort account of the effect of stereotype threat on performance on the GRE-Q test. Symposium conducted at the annual meeting of the Society of Experimental Social Psychology, Portland, Maine.
- Seitchik, A. E., Jamieson, J. P., & Harkins, S. G. (2010, January). The role of motivation in subtle stereotype threat. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Seitchik, A. E., & Harkins, S. G. (2011, January). The effects of nonconscious and conscious goals on performance. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Seitchik, A. E., & Harkins, S. G. (2012, January). The effects of achievement goals and difficult, specific goals on complex Remote Associate Task performance. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Seitchik, A. E., Brown, A., & Harkins, S. G. (2013, January). Stereotype threat, mental arithmetic, and the mere effort account. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Brown, A., & Harkins, S. G. (2014, February). Threat-induced potentiation of novel prepotent responses. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Seitchik, A. E., Huber, M., Brown, A., Sternad, D., & Harkins, S. G. (2014, February). A mere effort account of the effect of stereotype threat on motor performance. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Brown, A. J., Huber, M.E., Sternad, D. & Harkins, S. G. (2015, February). The effect of stereotype threat on a novel sensorimotor task: Using mere effort and control mechanisms to predict performance. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Brown, A. J., & Harkins, S. G. (2016, January). *Threat does not make the mind wander: Reconsidering the effect of stereotype threat on mind-wandering.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Professional Experience:

Issue Consultant: *Basic and Applied Social Psychology*
 Journal of Applied Social Psychology
 Journal of Social and Clinical Psychology
 Journal of Experimental Social Psychology
 Journal of Personality and Social Psychology

Journal of Research in Personality
Organizational Behavior and Human Decision Processes
Personality and Social Psychology Bulletin
Social Influence
Social Psychology Quarterly

Consulting Editor: *Personality and Social Psychology Bulletin*, 1987-1992, 2004 –2008
Social Influence, 2008-
Journal of Personality and Social Psychology, 1992-1996
Group Dynamics, 1996-2002.

Reviewer: National Science Foundation,
Social and Developmental Psychology Section

SPSP Convention Member, 2004-2006
Committee: Chair, 2006-2007

Membership in Professional Societies:

Association for Psychological Science
Midwestern Psychological Association
Society of Personality and Social Psychology
Society for the Advancement of Social Psychology
Society of Experimental Social Psychology

University and Departmental Service:

Departmental Library Committee, 1977-1978
Chairman, Committee for the Development of the Personality and Social Psychology Track.
Developed in collaboration with Sociology, 1977-1978.
Personality and Social Psychology undergraduate coordinator, 1977-1981, 1982-1987
University Human Subjects Committee, 1978-1981, 1982-1989
Admissions Committee, 1979
College Council, 1979
Departmental Executive Committee, 1979-1980
Minor Advisor, 1979-1981, 1994-1998
Undergraduate Curriculum Committee, 1979-1981, 1982-1987, 2011-
National Science Foundation Teaching Institute, 1979-1980
Undergraduate Advisor, 1980-1981, 1982-1989, 1994-1998, 2010-
Colloquium Committee, Chairperson, 1983-1984
Personality/Social Search Committee, Chairperson, 1984-1985, 1985-1986, 1992-1993
Graduate Curriculum Committee, 1980-1981, 1987-1994
Graduate Admissions Coordinator, 1987-1994, 1997-2007
Graduate Coordinator, 1989-1994

Chair, Evaluation Committee for Sociology Chair, 1998-1999
Department Chair, 1998-2007
Faculty Senate, 1999-2001
Vice-President for Co-op Search Committee, 2001
Philosophy Chair Search Committee, 2001
Tenure and Promotion Committee for Communication Studies Chair, 2002
Faculty Grievance Committee, 2002, 2003
Vice Provost Search Committee, 2004
College Sabbatical Leave Committee, 2004
Counseling Psychology Chair Search Committee, 2004
University Classroom Committee, 2004
Evaluation Committee for History Chair, 2005
Counseling Psychology Chair Search Committee, 2005
Department Development Officer, 2008-
University Committee to Evaluate Administrative Evaluation, 2008
University Committee to Evaluate Case for Faculty Dismissal, 2008-2009
College Council 2012-
Counseling Psychology Chair Search Committee, 2012-2013

Teaching Interests:

Social psychology
Research methods in social psychology
Group processes
Attitude and attitude change
Social motivation

Research Interest:

The Effects of Threat and Motivation on Performance